

Upinder Singh Dhingra is a Manager with Economic Development Advisory at Ernst & Young LLP (EY), leading professional services Big Four firm . As an Economic Development Advisor, he specialises in conceptualising, planning and implementing large scale engagements focused on holistic development of Micro, Small and Medium Enterprises (MSME) Sector. Upinder has over 11 years of experience, working in several government, bilateral, and multilateral sponsored projects focusing on the development of MSME Clusters through technological improvements, infrastructure access, social capital formation, productivity enhancements, energy efficiency, vendor development and financial linkages. At EY, he is spearheading large scale MSME Ecosystem Transformation Projects with the Industries Departments of Haryana and Himachal Pradesh. He is leading a 28 member team who are undertaking developmental interventions in over 30 MSME clusters, benefitting over 8000 MSMEs.

Prior to joining EY, he worked with a leading think tank-TERI (The Energy and Resources Institute) for over 7 years where he grew from a Research Associate to a Fellow. Working with Industry Division at TERI, he spearheaded execution of several projects focused on energy efficiency, business development services (BDS) strengthening and technology transfer in over 40 MSME clusters across various states. Some of the key projects, Upinder was a part of, at TERI include SIDBI supported Cluster Level Intervention and BDS development project; SDC 'Energy Efficiency in Small Enterprises' project; JICA 'Research Application of Low Carbon Technologies' project; World Bank-GEF project on 'Financing Energy Efficiency at MSMEs' etc. He also lead a national level knowledge sharing platform for SMEs called SAMEEEKSHA (Small and Medium Enterprises Energy Efficiency Knowledge Sharing) which was created jointly by Ministry of MSME, BEE-Ministry of Power, Swiss Agency for Development & Cooperation SDC and TERI. As the platform's Secretary, Upinder garnered support from leading government and donor agencies like UN aided agencies, World Bank, SDC, DFID, AFD, JICA, GIZ, KFW etc. for undertaking innovative technological interventions in the MSME sector. He also co-authored a research paper on 'Enabling Finance for Scaling up Energy Efficiency in MSMEs' published jointly by YES Bank and TERI Business Council for Sustainable Development. Mr. Dhingra holds an MBA in Business Finance and Marketing and has a Bachelor of Commerce (Honours) degree in Business Finance and Accounting. Additionally, he also holds a post graduate diploma in mass communication.